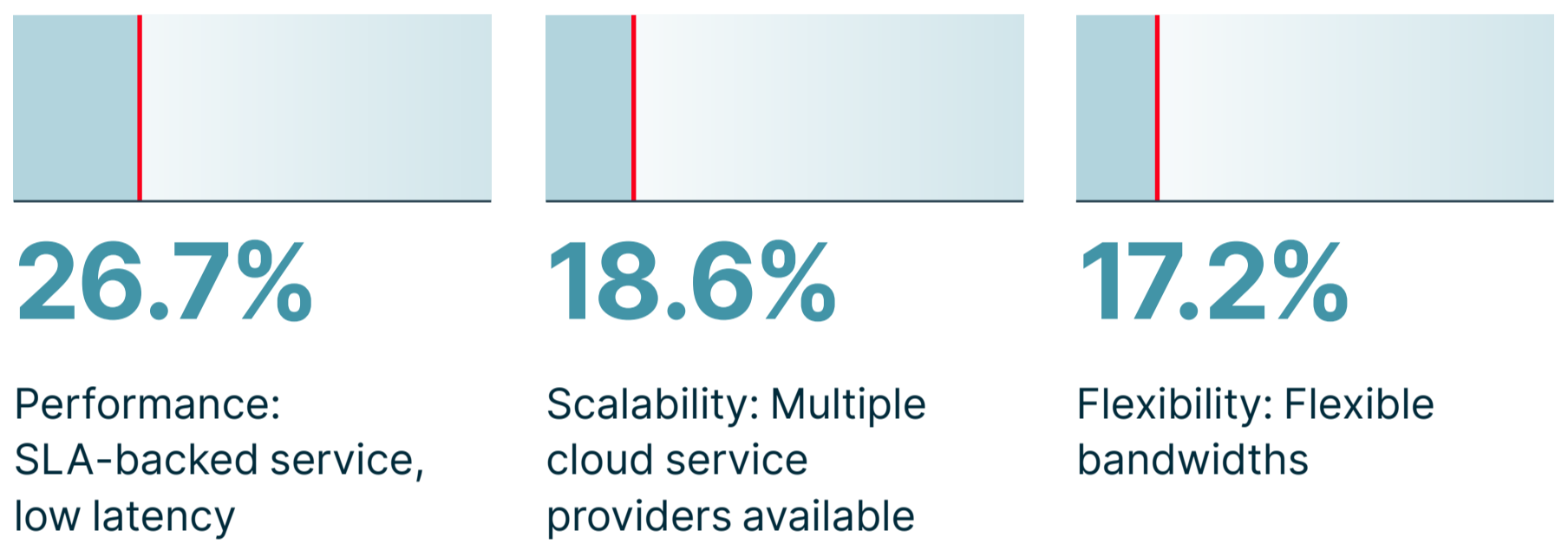# DE-CIX

The state of enterprise interconnection

DE-CIX surveyed enterprises in Germany and the US to find out about their interconnection needs. Here is the roundup of the most interesting findings.
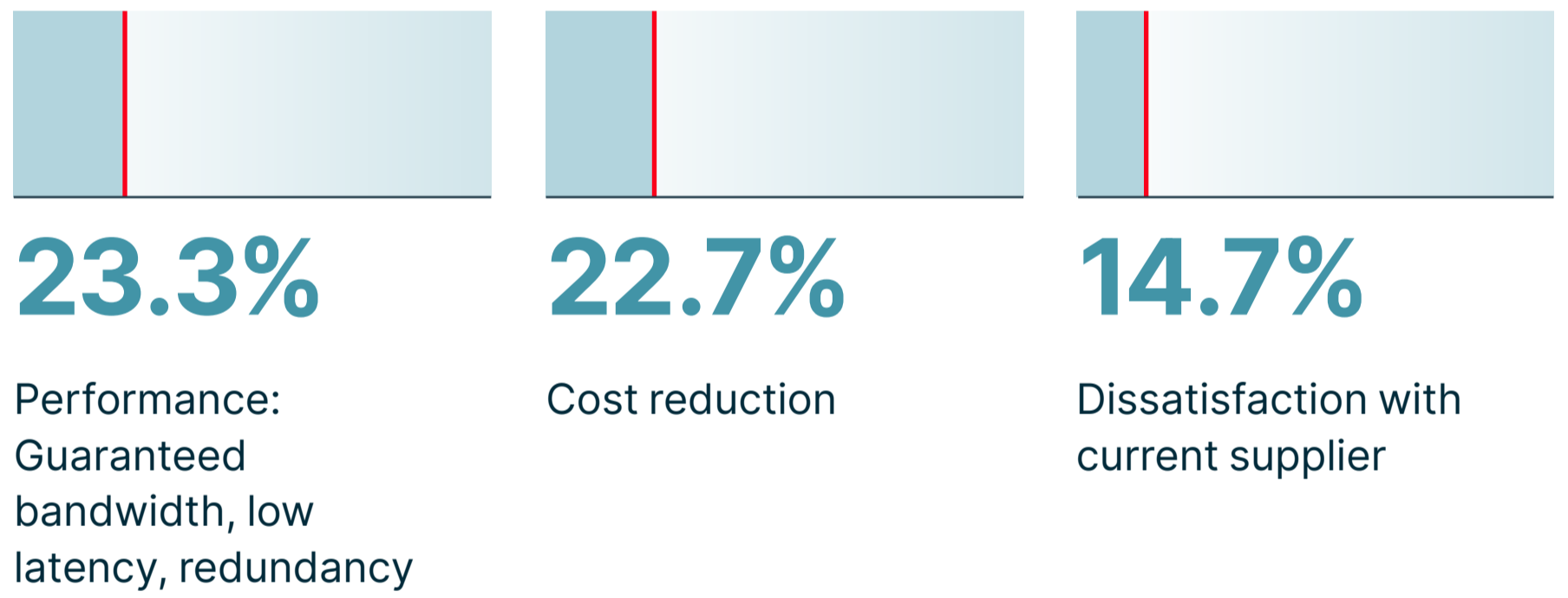
Concerns with their current set-up

78.3%
Increase in support tickets for Microsoft 365 connectivity issues.

53.8%
Exposure of confidential information to security threats.

51.3%
Lack of insight into where critical data is being routed over the public Internet.

Reasons why they are looking for a new solution

CONNECTIVITY TO CLOUD SERVICE PROVIDERS

26.7%
Performance: SLA-backed service, low latency

18.6%
Scalability: Multiple cloud service providers available

17.2%
Flexibility: Flexible bandwidths

CONNECTIVITY TO PARTNERS, SUPPLIERS, CUSTOMERS

23.3%
Performance: Guaranteed bandwidth, low latency, redundancy

22.7%
Cost reduction

14.7%
Dissatisfaction with current supplier

Year 1

Year 2

Timeframe to buying
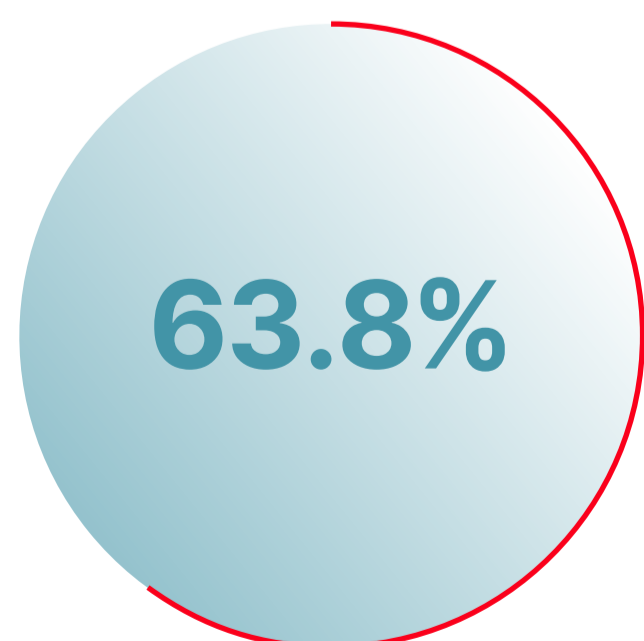
Three quarters of the companies plan to purchase a new service for their connection needs in the next two years.

Holistic approach to interconnection

Over 60% of the respondents think a holistic approach to interconnection is strategically important.

63.8%

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