



## Press Release

# DE-CIX and Capcon Networks Announce Strategic Channel Partnership

**Frankfurt am Main, 23 May 2023.** DE-CIX, the world's leading Internet Exchange (IX) operator and home to the largest carrier and data center neutral interconnection ecosystem on the planet and Capcon Networks, an industry leader in carrier agnostic connectivity, today announce a strategic partnership with Capcon in the United States. Capcon is uniquely positioned to address the US rural telecommunications market because they are not limited to specific geographies, making them an ideal reseller to work with nationwide.

The symbiotic relationship between DE-CIX and Capcon Networks is perfect for the creation of a targeted transport-to-peering product, which is called Connect-IX<sup>©</sup>. This product allows rural networks to scale while improving their customer experience by enabling rural network operators to exchange traffic directly with each other, content providers, CDN's and hundreds of networks over a single transport connection.

"Capcon Networks has extensive experience optimizing bandwidth and delivering capacity and connectivity to rural network operators; and Connect-IX<sup>©</sup> is the next iteration of how we are innovating for the benefit of rural communities" said Offir Schwartz, CEO of Capcon Networks. He went on to say, "Connect-IX is a real-life solution that proves that even remote/rural networks can have carrier class reliability and functionality, and Capcon Networks couldn't be more excited about our part in bringing this solution to market." This partnership enables Capcon customers to gain turnkey access to DE-CIX US exchanges and will initially be offered in rural regions near Chicago, Dallas, New York and Phoenix.

"DE-CIX is excited to partner with Capcon Networks to offer our solutions in remote areas" said Kendra Pignotti, Regional Director Strategic Partners North America. "This is part of our ongoing effort to expand beyond the metro areas and better serve the regions in which our exchanges exist."

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**About DE-CIX North America**

DE-CIX North America Inc., established in 2013, is a wholly owned subsidiary of DE-CIX International AG, the international arm of DE-CIX, the world's leading Internet Exchange operator. Together, the DE-CIX Internet Exchanges in New York, Dallas, Chicago, Richmond, and Phoenix create the largest neutral interconnection ecosystem in North America. DE-CIX is providing network and data center-neutral peering and interconnection services in North America. With access to DE-CIX North America's Internet Exchanges, customers gain more control of their networks and access to world-class content providers, as well as IP transit, Virtual Private Network (VPN) and Blackholing services to mitigate the effects of DDoS attacks.

DE-CIX New York is the 5th largest Internet Exchange in the US. It is carrier and data center-neutral and Open-IX certified. The IX platform is distributed across major carrier hotels and data centers throughout each metro region it serves. DE-CIX operates more access points than any other Internet Exchange in North America.

For more information, please visit [de-cix.net/north-america](https://de-cix.net/north-america)

**About Capcon**

Capcon exist to enable service providers and businesses who endeavor to improve the quality of life of their users and communities through ubiquitous high speed internet access to every home and business in America. Based out of Austin, Texas, Capcon Networks is an ISP and network connectivity solution provider to enterprises and Internet service providers.

Our proprietary service architecture is highly scalable, providing us a unique competitive advantage delivering lower costs and higher uptime for customers. We currently operate 10 points of presence offering Internet, MPLS, VPLS and Cloud connectivity.

As a reseller, we source and manage network capacity through relationships with over 2500 worldwide networks providers.

For more information, please visit: <https://www.capconnetworks.com/about>